

# LIFE HEALTHCARE

In 2018, the second largest private hospital operator in South Africa, Life Healthcare, was at serious risk of being downgraded a status level - they were not achieving their board targets, and were struggling to meet the 40% subminimum required for the ESD priority element.

Mpowered was brought onboard to help solve these problems. Some of the ways in which Mpowered helped solve the challenges facing Life Healthcare included:

- Establishing a routine of mock scorecards to assess the impact of various strategies using the Scenario Planner in the BEEToolkit.
- Using Beagle database - a database of over 70 000 discreet companies, the largest collection of B-BBEE certificates in the country - to increase the company's Preferential Procurement score and thereby meet the sub minimum requirement.
- Using the BEEToolkit's real-time results to adjust the Scenario planner and thereby ensure that all internal targets were met.

The overall results were significant in that Life Healthcare was able to go from a Level 7 to a Level 4 B-BBEE status. Additionally, all reports generated from Mpowered tools were used directly by the verification agency allowing for a streamlined B-BBEE audit; and, all data sources and information generated by and for Life Healthcare were rationalized for the verification process.