

## ABOUT CONCOR CONSTRUCTION

Concor Construction is a company delivering solutions in building, civils, roads and earthworks construction, opencast mining, property development and emerging capabilities within infrastructure operations and maintenance.

## THE STORY OF CONCOR CONSTRUCTION AND MPOWERED

To assist with their B-BBEE compliance and transformation management, Concor approached Mpowered.

Concor Construction needed to maintain an excellent B-BBEE status Level to secure more opportunities, specifically through tenders, within their industry.

Concor Construction had to have a competitive edge in the market. The tender process scrutinises the Ownership and Preferential Procurement pillars, so Concor Construction needs to ensure compliance is tracked in detail.

Mpowered's BEEtoolkit was implemented to ensure that effective tracking is done monthly using the Scorecard Calculator. As a result of the consistencies and transparency generated from the software, awareness amongst all stakeholders increased. Managers and non-managers were responsible for delivering their best Level, and the software drove accountability and transparency.

The BEEtoolkit and Supplier Management System assisted with the positive transformation within the business and an improved B-BBEE status Level. The reports derived from the system were good enough to be presented at a company board level.

The impact of having a progressive Level tracked through the Mpowered system was a positive reflection in the marketplace, resulting in better business opportunities when tendering for contracts for the company.